

EXPANDING YOUR  
BUSINESS  
OPPORTUNITIES  
Through Vendor Relationships

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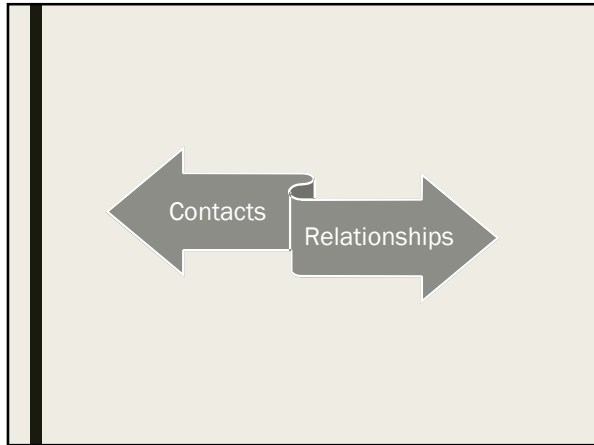
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Proximity

- 1.Strength of Personality
- 2.Message Control
- 3.Meaningful Credit

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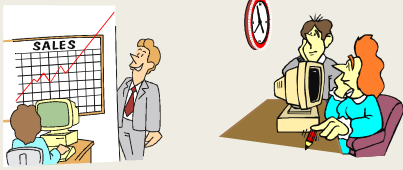
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The Difference

Top Producers vs.



Average Salespeople

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Competing with the Banks



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Attracting the Business



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Thank you...

- Lesley Farmer
- **KLCFinancial**
- Business Development
- lesley@klcfinancial.com
- 952.224.2901

- Gerry Egan
- **TecSource, Inc.**
- President/Founder
- GerryEgan@ForEquipmentLeasing.com
- 919.790.1266

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